



BAY BUILDING INDUSTRIES ASSOCIATION  
RESIDENTIAL • COMMERCIAL

YOUR LOCAL BUILDING ASSOCIATION  
Established 1973



## YOUR GUIDE TO DISCOVERING THE BBIA

223 Forest Park Circle  
Panama City, FL 32405  
850-890-8554 | Stacy@BayBIA.org  
[www.BayBIA.org](http://www.BayBIA.org)

### BBIA MISSION STATEMENT

TO PROMOTE IMPROVED BUILDING TRADE PRACTICES  
AND COMMUNITY PARTICIPATION IN LOCAL  
CONSTRUCTION-RELATED PROJECTS AND PROGRAMS.

# WELCOME

Dear Members and Future Members,

We're absolutely thrilled to welcome you to the Bay Building Industries Association (BBIA)! On behalf of both myself and our Marketing Administrator, Beth Klein, we want to express how excited we are to have you as part of our growing community. Your decision to join BBIA is a fantastic step toward enhancing your experience in the building industry, expanding your network, and growing your business. You've made the right choice, and we're here to ensure you get the most out of your membership.

To help you explore everything BBIA has to offer, we've prepared this comprehensive booklet as your guide. Inside, you'll find valuable insights into the many opportunities and benefits available to our members. Whether you're aiming to expand your business, connect with fellow industry professionals, or add more value to your operations, we've got you covered.

BBIA is not just an association—it's a vibrant community of like-minded individuals who share your passion for the building industry. We encourage you to get involved, attend our events, and engage with fellow members. It's through these connections that you'll truly experience the full value of your BBIA membership.

We look forward to seeing you at upcoming events and working together to achieve your goals in the building industry. Once again, welcome to BBIA, and thank you for being a part of our dynamic community.

Warm regards,

*Stacy Roberts*

Executive Officer  
Stacy@BayBIA.org



*Beth Klein*

Marketing Administrator  
Beth@BayBIA.org



# BOARD OF DIRECTORS

## Executive

### DIRECTORS & STAFF

- Curt Hartog, President
- Cosheene Timson, Vice President
- Vickie Patterson, Secretary
- Tom Gladstone, Treasurer
- Brian Knox, 2nd Vice President
- Marty Perrett, Immediate Past President
- Stacy Roberts, Executive Officer
- Beth Klein, Marketing Administrator

## Life

### DIRECTORS

- Garrett Anderson, Life Builder Director
- Tom Gladstone, Life Builder Director
- Curt Hartog, Life Builder Director
- Rick Koehnemann, Life Builder Director
- Tom Ledman, Life Builder Director
- Curt Hartog, Life Associate Director
- Terri Rhodes, Life Associate Director

## Board

### OF DIRECTORS

- Garrett Anderson, National Builder Director
- Cosheene Timson, National Associate Director
- Curt Hartog, Area 1 PAC Chair
- Brian Knox, State Builder Director
- Tom Gladstone, State Builder Alternate
- Vickie Patterson, Area 1 Builder VP
- Amy Sauers, State Associate Alternate
- Jon Griese, State Builder Director Alternate
- Paul Jones III, State Builder Director
- Paul Davis, Local Associate Director
- Rob Griffith, Local Associate Director
- Chad Overby, State Associate Director
- Marty Perrett, Area 1 Associate VP
- Terri Rhodes, Life Associate Director
- Tom Ledman, Life Builder Director
- Rick Koehnemann, Life Builder Director
- Tiffany Enfinger, Local Associate Director
- Josh Shaw, State Associate Director Alternate
- Bubba Davis, Local Builder Director
- Robert Yanchis, Local Builder Director
- Natalie Cayson, Local Associate Director



# 3-IN-1 MEMBERSHIP

Upon joining BBIA, you gain a threefold membership, becoming a part of not only the Bay Building Industries Association but also the Florida Home Builders Association (FHBA) and the National Association of Home Builders (NAHB). Each of these memberships offers unique benefits and opportunities.



## Bay Building Industries Association (BBIA)

Connect with fellow builders, engage in insightful discussions, and foster innovative ideas within our community. Our mission is to actively engage builders and businesses, serve as strong advocates, and provide invaluable resources within the communities we proudly represent. [www.BayBIA.org](http://www.BayBIA.org)



## Florida Home Builders Association (FHBA)

Access a strong advocate for the building industry in Florida, representing builders and trade partners before state agencies. FHBA fights unnecessary fees and seeks ways to stop burdensome regulations, creating an optimal economic and regulatory landscape for our members. [www.FHBA.com](http://www.FHBA.com)



## National Association of Home Builders (NAHB)

Be a part of a national community committed to safeguarding the American Dream of housing accessibility for all while fostering the professional growth of its members. The NAHB is dedicated to reducing burdensome regulations and supporting the industry's success. [www.NAHB.org](http://www.NAHB.org)

---

For more information visit our website at [www.BayBIA.org](http://www.BayBIA.org).

# BENEFITS OF MEMBERSHIP



## NETWORKING

Foster valuable connections within a community of building professionals, enabling members to cultivate key relationships that can significantly boost their profitability.



## MEMBER PROMOTIONS

Exclusively designed for BBIA Members, these promotions encompass publications, sponsorships, product showcases, peer recognition, and targeted public marketing opportunities.



## INDUSTRY ADVOCACY

Be a driving force in improving the business landscape at National, State, and Local levels by effectively reducing burdensome regulations.



## COMMUNITY ENGAGEMENT

Demonstrate unwavering support for our community through initiatives such as scholarships, mentorship programs, and annual events.



## WORKFORCE DEVELOPMENT

Spearhead programs and awareness campaigns geared towards promoting sustainable careers in the skilled trades, paving the way for the future of our industry.



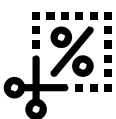
## REPUTATION

Embrace the legacy and prestige of a professional trade association with over 50 years of history and a strong membership base of over 250 dedicated professional companies.



## EDUCATION

Access to exclusive education opportunities at the National, State, and Local levels to improve your skills, advance your career and network with your industry peers.



## MEMBER SAVINGS

Realize cost savings for our members through dedicated advocacy efforts, access to exclusive services and products, and membership benefits, including National, State, and Local discount programs.

# NETWORK BUILDING

## MONTHLY LUNCH & LEARNS

Our Lunch & Learn meetings offer our members a valuable platform to stay informed about the latest developments at BBIA, engage in insightful discussions on industry-related topics, foster innovative ideas, and reconnect with their peers and fellow members.



## SCHOLARSHIP HOME

Our Scholarship Home is the 1st Stop on the Parade of Homes. This home is built by members of the BBIA, their vendors, co-workers and friends. All are working tirelessly to give their time, monetary contributions, discounts, and/or donations to provide scholarships to students pursuing a career in the trades.



## MEMBERSHIP SOCIALS

Our many membership events throughout the year include our BBIA Socials, Clay Shoot, Fishing Charter, Golf Tournament and Bowling. These events are a great way to network and get to know your fellow industry colleagues.



## BBIA COMMITTEES

Our committees play a pivotal role in shaping and steering the events and activities throughout the year and provides an excellent avenue to establish significant business connections, boost your business's visibility, and actively engage with our Association. These include our Women in Construction, Government Affairs, Young Professionals, Events and more!



# MENTORSHIP & WORKFORCE DEVELOPMENT

## CONSTRUCTION ACADEMIES

BBIA was instrumental in setting up The Construction Academy at Rutherford High School (RHS) which held its very first class in 2016. We worked tirelessly with Bay County Superintendent of Schools, RHS Principal, Haney Technical School Director and Assistant Director, the Instructor, several local contractors and our membership to set up the academy. The RHS Construction Academy program was mirrored to Arnold High School in the 2017-2018 school year.

## BOYS & GIRLS CLUB

The Boys & Girls Club is now an NAHB partner, but before that was established, our leadership began a mentorship program with students in our community. Many of our members took part in the Learner\$ to Earner\$ program to educate students on the trades, and taught them basic building practices along the way with different hands on projects.

## GIRLS INC

The Women in Construction committee began a mentorship program with Girls Inc to empower and educate girls of all ages on all of the opportunities available to them in the construction industry. We look forward to growing that community partnership and making a difference!

## FUTURE BUILDERS OF AMERICA

The Future Builders of America (FBA), a program of The Home Builders Institute, is dedicated to introducing construction career opportunities to secondary school students and other youth up to 25 years of age and providing programs to develop leadership skills critical to the construction industry. You can get involved in this initiative and volunteer as an industry leader!



# COMMUNITY EVENTS



## Parade of Homes

The Parade of Homes serves as the leading resource for consumers shopping for a new home or professional builder for their unique project. Consumers can visit with BBIA professional builders and associates that are great representatives of the industry with remarkable ideas and years of experience, knowledge and professionalism.



## Home Expo

The BBIA holds a very successful Home, Garden & Recreation Expo each year. The community comes out to meet our licensed and local professional experts for 2 great days of fun. This is a one-stop shopping event for building, remodeling, landscaping, or adding new recreational toys to their collection!





# MIXERS & EVENTS

## CLAY SHOOT

Our annual Clay Shoot at the Bay County Shooting Range is a fun-filled day with over 75 BBIA members and friends for a day of competition, prizes and lunch. A great day of networking is sure to be had!



## FISHING CHARTER

Our annual deep sea fishing trip is an 8 hour trip leaving from Capt. Anderson's Marina. It is always a great time fishing and networking with our BBIA members and friends catching fish, laughing and making great memories on the Gulf.



## GOLF TOURNAMENT

Tee off with us at Bay Point Golf along with over 150 BBIA members! promises an exciting day of golf, complete with prestigious awards, fabulous prizes, thrilling raffles, on-course refreshments, and a delightful post-tournament lunch.



## AWARDS & INSTALLATION

Our Christmas Banquet gathers BBIA leadership and their esteemed guests for a night of celebration and preparation. Held at the Capt. Anderson's Event Center. This event is a highly anticipated occasion, where we come together to commemorate our recent successes and gear up for a promising future.



## BOWLING TOURNAMENT

Our bowling tournament at Rock'It Lanes is a great afternoon of fun, networking, friendly competition and laughs with over 70 bowlers ready to roll! Great music, great prizes & great people enjoying a day with their peers!



# FHBA & NAHB CONFERENCES & EVENTS

## FHBA SPRING LEGISLATIVE CONFERENCE

The Legislative Spring Conference is in Tallahassee, Florida, where members and leaders in Florida’s residential construction and remodeling industry participate in legislative training, engage with elected officials, and meet to address organizational agendas. Legislators and Capitol observers use this event as a barometer of FHBA member intensity regarding our legislative initiatives. Be sure to join us as we firmly support the building industry in Florida.



## NAHB INTERNATIONAL BUILDERS' SHOW

The premier, once-a-year event in Las Vegas, Nevada, that connects, educates and improves the residential construction industry—is a hub for new product launches, construction demos, industry thought leader sessions, workshops, panel discussions...and more. The people, products and knowledge you’ll gain will give you the real ideas and real solutions you need to grow and strengthen your essential business.



## SOUTHEASTERN BUILDING CONFERENCE

The Southeast Building Conference (SEBC), hosted by the Florida Home Builders Association (FHBA), is the largest building industry trade show in the southeast. As the premier trade event, the SEBC includes outstanding educational programs featuring two days of hard-hitting seminars, networking opportunities, round table discussions and industry briefings in Orlando, Florida.



## FHBA FALL LEADERSHIP CONFERENCE

Celebrate FHBA Award Recipients and help usher in the next generation of leadership for the Florida Home Builders Association Board of Directors.



Stay informed throughout the year on upcoming dates and how to register to join your fellow members at these great leadership conferences and events.

# FHBA REBATES & SAVINGS

By being part of FHBA and NAHB, our members gain access to exclusive discounts on a wide range of products and services. Embrace these discounts to not only recoup your membership dues but also enjoy significant savings.



## Want To Start Getting Money Back For Products You Already Use?



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

[HBArebates.com](https://HBArebates.com)

### EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2023 WAS:

# \$1,586.75

1

Register

2

Submit a Rebate Claim

3

Receive a Rebate Check



[HBArebates.com](https://HBArebates.com)

[info@HBArebates.com](mailto:info@HBArebates.com)

866.849.8400

[@HBArebates](https://twitter.com/HBArebates)

# NAHB REBATES & SAVINGS



Scan below for more information!



# NAHB SPIKE CLUB



When you recruit and retain members on behalf of the Federation, you are not only giving back to the industry, you will also be recognized and rewarded through NAHB's Spike Club. As you continue to recruit and retain additional members, you accrue more Spike credits and achieve different levels of recognition. In addition to NAHB's Spike Club recognition, your HBA may provide additional incentives and recognition for your Spike status.

**Scan below for more information!**





**Bay Building Industries Association**  
RESIDENTIAL • COMMERCIAL



[www.BayBIA.org](http://www.BayBIA.org)